## LOCAL GOVERNMENT REVENUE SOURCES

### EARLY DEVELOPMENT
- Review state and local policies and laws to assess and collect revenues
- Community and developer agree upon development fees

### ADVANCED DEVELOPMENT
- Estimate amount of long-term tax-based revenues
- Collect permit or building fees
- Negotiate agreement for alternative revenue payments

### CONSTRUCTION
- Collect sales tax or use tax on turbine components and/or materials
- Construction workers spend earnings, increasing ancillary sales tax revenue

### OPERATIONS
- Collect annual long-term revenues, based on tax assessment or alternative payment structures such as payment in lieu of taxes
- Operations workers may live near the wind farm energy project, increasing tax base

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COMMUNITY DEVELOPMENT INFORMATION

ADVANCED DEVELOPMENT

- Local planners and entities should coordinate with developer to maximize economic benefits
- Answer community's questions about proposed wind energy project and economic development considerations
- Discuss how to mitigate impacts to roads, infrastructure and services

CONSTRUCTION

- Communities may experience opportunities and challenges as construction crews live and work near the wind energy project
- Increase in construction population
- Local decision makers determine how to use long-term revenues to address community needs

OPERATIONS

- Community adjusts as construction crews leave area, reducing business support and use of community resources
- Local governments receive recurring long-term revenue payments which support community development
- An operating wind energy project may diversify an economy and support a local workforce

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LANDOWNERS AND DEVELOPMENT CONSIDERATIONS

**EARLY DEVELOPMENT**
- Developer may sign option agreement with landowner to secure future development.
- Developer assesses suitability of land to site a wind turbine.

**ADVANCED DEVELOPMENT**
- Option agreement: Developer exercises option to construct a wind energy project or allows the option to expire.
- Parties enter a long-term land lease agreement and negotiate the terms of the lease payment.

**CONSTRUCTION**
- Landowners communicate with developer about land disruptions from construction activities.

**OPERATIONS**
- Landowner can continue to use available land around wind turbine for agricultural or other purposes.
- Landowner receives a fixed- or revenue-based payment on an annual basis.
- Land lease ends at decommissioning or Negotiate new lease with repowering.

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## BUSINESS AND LOCAL WORKFORCE

### EARLY DEVELOPMENT
- **Communities could share list of local subcontractors to support project construction**
- **Bring together local organizations to subcontractors to strategically plan how wind energy can support desired economic goals**

### ADVANCED DEVELOPMENT
- **Plan for housing and lodging availability for construction crews**
- **Discuss operations and maintenance workforce plans with operator and consider training local residents**

### CONSTRUCTION
- **Influx of workers to support construction activities**
- **Construction crews spend earnings at businesses in the community**
  - Businesses may need to hire additional staff or increase staff hours
  - Wind project may utilize local subcontractors
- **End of short-term construction economic impacts**

### OPERATIONS
- **Operations and maintenance workers live and work in the community, dependent on hiring considerations**
- **Operations and maintenance workers spend earnings in communities near wind farm**
  - Operating wind energy project may provide diversification in community’s economy and tax base

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